

CHAPTER HISTORY



Chapter #4 **San Diego, California**

Fiscal Year 2009
(July 1, 2008 to June 30, 2009)

BOARD OF OFFICERS & DIRECTORS



Hendrik Degenaar, CPE

President, Chapter Awards / Nominations Chair

Company: Gilbane Building Co.

Position: Preconstruction Manager

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Frank Young, FCPE

First Vice-President, Programs and Scholarships Chairs

Company: O'Connor Construction Management

Position: Senior Cost Estimator

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Ed Wenz, E

Second Vice President, Education and Website Chairs

Company: Reno Contracting, Inc.

Position: Preconstruction Estimator

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Dan Sackett, CPE

Third Vice President, National Awards and Calendar Chairs

Company: California Comfort Systems

Position: Chief Estimator

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Keith Estes, E

Secretary, Parliamentarian and Bylaws Chair

Company: Legacy Building Services

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Laura Jean Parker, CPE

Treasurer, Finance and Dinner Registrations Chairs

Company: Roel Consulting Services

Position: Chief Estimator

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Rex Edmonds, CPE

Executive Secretary, Mentoring Chair

Company: CP&M

Position: Principal/Chief Estimator

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FAX: (760) 591-0733

Email: rexedmonds@ltsp.com



Larry Hendrick, CPE

Immediate Past President, Membership, Chapter Awards / Nominations, and Election Tellers Chairs

Company: Barnhart, Inc., - a Heery International Company

Position: Chief Estimator - Construction Management Services

Phone: (858) 385-8200 x8139; (858) 228-9721

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Email: lhendrick@barnhart-heery.com



Pat Brown

Director, Newsletter, Door Prizes / Ways & Means and Public Relations Chairs

Company: Daily Construction Reporter

Position: Sales Manager

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Todd Caha, CPE

Director

Company: Baker Electric, Inc.

Position: Senior Estimating Manager

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Arnie Downes, E

Director

Company: Sundt Construction

Position: Estimator

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Lou Farallo, CPE

Director, Certification and Standards Chairs

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Stephen Fisher, CPE

Director, Telephone Chair

Company: MC2 Consultants

Position: Construction Cost Estimator

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Dennis Hall

Director, Historian

Company: PRESIDIO Design-Build

Position: Principal

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John W. Heusner, CPE

Director, Ethics Chair

Company: Cumming LLC

Position: Senior Cost Manager

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Margy Ashby

Executive Administrator

Company: Grabowski Administrative Services

Position: Administrator

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ACTIVITIES

July 2008

Tuesday, July 15, 2008

Program: Chapter Awards & Installation of Officers/Directors

Keynote Speaker: Barry Corea, *Major Account Manager, McGraw-Hill Construction*

Dinner: The Butcher Shop Steakhouse

Location: 5255 Kearny Villa Road, San Diego



(L to R) Paulette Rutlen, CPE; Newly installed Chapter Board: Pat Brown; John Wayne Heusner, CPE; Stephen Fisher, CPE; Frank Young, FCPE; Laura Nieusma, CPE; Arnie Downes, E; Ed Wenz, E; Larry Hendrick, CPE; Keith Estes, E; Lou Farallo, CPE; Hennie Degenaar, CPE

The July 15th dinner meeting gave our local membership an opportunity to recognize those individuals who helped make 2007-2008 another banner year for our Chapter #4. We had over 50 people including several guests attend the evening's festivities.



L to R: Hennie Degenaar, CPE - Chapter President; Larry Hendrick, CPE - incoming Southwest Region Governor; Paulette Rutlen, CPE - newly installed ASPE National President; and Frank Young, FCPE - Chapter 1st Vice President

Barry Corea, Major Account Manager for McGraw-Hill Construction, started things rolling with an excellent talk about how their arsenal of tools, applications, and resources can lend a hand in making proper decisions that will positively influence the future of one's business. Finding ways to increase productivity can reduce the bottom line costs associated with bidding projects.



(L to R): Best Chapter Newsletter team comprised of James Yu and Ed Wenz from Reno Contracting and Margy Ashby, Chapter Executive Administrator, with Chapter President Hennie Degenaar, CPE

Each year Chapter #4 presents monetary contributions to educational institutions and scholarships to deserving students enrolled in construction programs. The Construction Engineering degree program at **San Diego State University**, under the leadership of **Dr. Ken Walsh**, the AGC-Paul Roel Chair, was awarded \$500 to use for program needs, and **Glenn Hillegas**, Principal of **Construction Tech Academy** at Kearny Charter School, also received \$500 for their curriculum needs. **Phil Corbin**, a junior at National University in their Construction Management program, was awarded a \$500 scholarship to continue his studies at that school. In addition, **Deborah Stepp** with Douglas Barnhart Construction and **Houston Bongard** with California Comfort Systems each won \$500 to use towards enrollment in ASPE's online classes. The Chapter also donated \$500 to the National Scholarship Fund.

Certificates of Appreciation were awarded to outgoing Officers and Board of Directors and to our local staff personnel, **Margy Ashby**, Executive Administrator, and **Claudia Strong**, Website Administrator.

Annual Chapter #4 Awards were presented in the following categories:

- **Jess Sisk Award for Outstanding Committee Chair** – **Laura Nieuwma, CPE**
- **Larry Kian Award for Outstanding Service to the Chapter** – **Stephen Fisher, CPE**
- **The President's Award for Outstanding Dedication** – **Ed Wenz** and **James Yu**
- **Officer-of-the-Year Award for Outstanding Chapter Officer** – **Dan Sackett, CPE** and **Harry Paine, CPE**
- **Special Projects Award for Outstanding Achievement on a Special Project** – **John W. Heusner, CPE**
- **Special President's Award for Contributions to the Industry** – **Lou Farallo, CPE**

Our incoming Southwest Region Governor, **Larry Hendrick, CPE**, then delivered words of praise in describing the noteworthy continued service of this year's recipient of the **AI Vallin Award for "Estimator-of-the-Year"** to **Frank Young, FCPE**, and then gave the traditional President's Plaque to **Hendrik Degenaar, CPE**, pointing out the results of his tireless leadership for Fiscal Year 2007-2008.

Chapter President **Hendrik Degenaar**, CPE, also revealed that Chapter #4 received several Regional and National Awards at the recent Convention in Baltimore, Maryland:

- Regional Award for **Best Chapter Program** and **Best Chapter Fundraiser**
- Regional and National Award for **Best Chapter Newsletter** and **Best Chapter Website**
- **Superior Chapter with Distinction** (the ONLY Chapter to win this award)

Linda Young, CIT, member of the local **NAWIC Chapter #21**, made a special presentation to Chapter President **Hendrik Degenaar, CPE**, to acknowledge the Chapter's donation of \$500 in support of their recent MAGIC Camp (Mentoring A Girl In Construction) at Construction Tech Academy. The concluding activity for the evening saw newly installed National President, **Paulette Rutlen, CPE**, conduct the induction ceremony for this year's Officers and Board of Directors.



Frank Young, FCPE, receives the Al Vallin Award for "Estimator-of-the-Year" from Larry Hendrick, CPE

August 2008

Saturday, August 2, 2008
ASPE San Diego Board of Directors'
Summer Planning Retreat

This annual Chapter #4 Board of Directors planning meeting took place Saturday morning from 8:00 AM to noon at the Gio Restorante, 8384 La Mesa Blvd., La Mesa, CA 91941. This annual planning meeting helps to organize board member duties and responsibilities for the coming year and greatly contributes to the coordinated success of the Chapter's activities throughout the year.

Saturday, August 16, 2008
“ASPE Day at the Races”
Del Mar Thoroughbred Club



Del Mar Race Track

This is typically the most popular event of the San Diego Chapter #4 calendar of activities each year and organized by Rex Edmonds, CPE. Show-up time was 1:00 to 1:30 PM. First Post Time was 2:00 PM.

Tuesday, August 19, 2008

Program: SITE TOUR of U.S. Concrete Precast Group's new operations center in Otay Mesa

Host: Gordon Pettis, Chief Estimator, U.S. Concrete Precast Group, San Diego Division

Location: U.S. Concrete Precast Group, 2735 Cactus Rd, San Diego

In August, San Diego Chapter #4 visited U.S. Concrete Precast Division, formerly known as San Diego Precast Concrete Co. The site tour into the plant and yard was conducted by **Todd Ebbert**, General Manager, and assisted by **Gordon Pettis**, Chief Estimator and ASPE member, and **Dennis Wilkes**, Territory Sales Manager for Southern California. Highlights of the tour included seeing how they make their own welded steel molds, experiencing the size and weight of large precast units lifted by a 50-ton bridge crane and rotated as needed with the aid of a separate hydraulic unit weighing 6 tons, viewing the bridge segments for the new Pedestrian Bridge across Lake Hodges, getting a first-hand explanation about the two cement mixers and attached conveying systems for the raw materials (cement, sand, aggregates, admixtures including fly ash), learning about the self-contained, environmentally friendly sandblast booth where all residue is recycled, and finally looking at the specialty precast elements produced by U.S. Concrete Precast. All products are manufactured and cured inside the 80,000 SF plant. At the conclusion of the Site Tour, everybody adjourned to the Boll Weevil restaurant in Imperial Beach. The Chapter bought dinner for all attendees, and **Rex Edmonds** graciously provided the beverages out of his winnings from the Del Mar Racetrack on the previous Saturday's outing (see entry above). The 50/50 raffle at the Boll Weevil saw **Lou Farallo**, **Sandy Glas** from *The Blue Book*, and **Larry Hendrick** take away substantial sums of cash. **California Comfort Systems**, **MC Consultants**, and **Larry Hendrick** made financial contributions to the cause that helped ensure that the Chapter treasury would not suffer a loss from this event.

Tuesday, August 26, 2008—5:30 P.M.

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego

September 2008

Tuesday, September 16, 2008

Program: SITE TOUR of Highway 52 Freeway Project, including Interchange at State Route 152 in Santee

Host: Representatives from Erreca's, Inc., including Max Frasier, Project Manager & Chief Estimator

Dinner: The Butcher Shop Steakhouse

Location: 5255 Kearny Villa Rd, San Diego



WB SR52 10' on Mission Gorge

Site Tours form an integral part of San Diego Chapter #4's goal of offering interesting and diverse dinner meeting programs. In September, we experienced a unique opportunity for members and guests to learn more about the Heavy/Highway/Civil segment of the construction industry. Headquartered in the nearby community of Lakeside, Erreca's, Inc. hosted a Site Tour of the first phase of the Highway 52 extension through Santee to meet up with Highway 67. The most dramatic element of this freeway project involved building the bridge structures to form the Interchange with Highway 125 coming north from La Mesa and Fletcher Hills. After dinner, we heard about the process of preparing the project estimate and bidding this difficult engineering job.

Tuesday, September 23, 2008—5:30 P.M.

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego

October 2008

October 11-12, 2008

Joint Northwest/Southwest Regional Meeting

Sacramento, California

Tuesday, October 21, 2008

Program: Max Powell, Structural Products Marketing Manager
PDM Steel Service Centers, Inc.

Dinner: The Butcher Shop Steakhouse

Location: 5255 Kearny Villa Rd, San Diego

Through the assistance of **John Cross** with the American Institute of Steel Construction, San Diego Chapter #4 was pleased to welcome **Max Powell**, Structural Products Marketing Manager for PDM Steel Service Centers, Inc. in Lehi, Utah, and a member of ASPE Salt Lake City Chapter #51, as the principal speaker for our October dinner meeting. These gentlemen gave Chapter #4 an insight into what to expect in the steel market in the face of the worldwide financial crisis and outlined the long-term picture of this commodity which continues to represent a major concern for suppliers and contractors alike. Our inhouse speaker, **Pat Brown** of the *Daily Construction Reporter*, discussed construction trends in San Diego and told us which types of construction are the hottest right now.

October 23-24, 2008

ASPE Board of Trustees Meeting

Boston, Massachusetts

Tuesday, October 28, 2008—5:30 P.M.

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego

November 2008

Tuesday, November 18, 2008—5:30 P.M.

Speaker: Bill Sharp, Director of Business Development

Barnhart, Inc., a Heery International Company

Dinner: The Butcher Shop Steakhouse

Location: 5255 Kearny Villa Rd, San Diego



Bill Sharp

At our November meeting, Bill Sharp, Executive Director of Business Development, informed us about Heery International's recent acquisition of local construction company Douglas E. Barnhart and how this acquisition affected and will affect its future operations in San Diego. We were glad to hear that the core leadership team of the newly formed Barnhart, Inc., a Heery International Company, will remain intact and that the merger will be a seamless transition.

Tuesday, November 25, 2008—5:30 P.M.

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego

December 2008

Friday, December 12, 2008—7:00 AM

Holiday Breakfast—A Joint Meeting with the San Diego Chapter of the Construction Specifications Institute (CSI)

Program: Construction's Economic Engine — What's Ahead in 2009?

Speaker: Alan Nevin, Chief Economist, MarketPointe Realty Advisors

Breakfast Location: Holiday Inn Mission Valley/Stadium, 3805 Murphy Canyon Rd, San Diego
(off I-15 at the Aero Drive exit)



Guest Speaker Mr. Alan Nevin

Photo courtesy of Mike Caples, *Contractor News and Views*



December Joint ASPE-CSI Breakfast Meeting

Photo courtesy of Mike Caples, *Contractor News and Views*

Chapter #4's Holiday breakfast meeting in December, which was hosted jointly with the CSI San Diego Chapter, was a huge success and completely sold out! Hopefully, next year the chapter will again co-host this event with the CSI San Diego Chapter and start a December tradition focused on the status of the local construction industry economy as we prepare to enter a new year. Guest speaker Alan Nevin conveyed his professional views of what's in store for the construction and real estate industries in San Diego. With all the economic uncertainty closing out 2008, turmoil in the financial markets and a myriad of other factors, attendees at this breakfast meeting were provided with valuable information which to assist us all in making informed decisions in 2009.

Tuesday, December 23, 2008—5:30 P.M.
ASPE San Diego Board of Directors' Meeting
Location: California Comfort Systems' offices

January 2009

Tuesday, January 20, 2009—5:30 PM
Program: Building Technology into Estimates: Tech Features That Keep You Competitive
Speaker: James Benham, President, JBKnowledge Technologies, Inc.
In-House Talk: D. Keith Estes, E, Legacy Building Services
Dinner: The Butcher Shop Steakhouse
Location: 5255 Kearny Villa Rd, San Diego



Speaker James Benham

San Diego Chapter #4 was pleased to welcome **James Benham**, founder and President of JBKnowledge Technologies, Inc., as the principal speaker for the January dinner meeting. JBKnowledge Technologies, Inc. is a creative services outsourcing company specializing in Web design and software development. James and his firm have been sponsors at several ASPE events, including the recent Estimating Academy and National Convention in Baltimore, MD, and the Joint Northwest/Southwest Regional Meeting in Sacramento, CA. JBKnowledge's user-friendly software products allow contractors to streamline their bidding processes, mechanized applications, and management practices. **Keith Estes** of Legacy Building Services was our in-house speaker, discussing the very important topic of "Competitive Bidding in Hard Times."

Tuesday, January 27, 2009—5:30 PM
ASPE San Diego Board of Directors' Meeting
Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego

February 2009

Tuesday, February 17, 2009—5:30 PM

Program: Pervious Concrete—A Pavement Storm Water Management System To Ensure A More Livable Environment

Speaker: David Akers, Senior Engineer, California-Nevada Cement Association

In-House Talk: Frank Young, FCPE, O'Connor Construction Management

Dinner: The Butcher Shop Steakhouse

Location: 5255 Kearny Villa Rd, San Diego



Pervious Concrete Demo

Each year San Diego Chapter #4 tries to include a dinner meeting topic geared to address the subject of "Green Construction." The recent increase nationwide in the construction of sustainable projects has been dramatic, and the February program topic of pervious concrete proved to be an informative evening on this construction material increasingly used in the design and construction of buildings seeking LEED certification.



San Diego Chapter #4 President Hennie Degenaar, CPE, with February speaker David Akers, Senior Engineer California-Nevada Cement Association



Receiving pins at February meeting for long-term membership are:
Don Elder, CPE (20 years)
Hennie Degenaar, CPE (10 years)
and Louis Warner, CPE (10 years)

Tuesday, February 24, 2009—5:30 PM

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego

March 2009

Friday-Saturday, March 6-7, 2009

Joint Southwest/Northwest Regional Meeting

Location: Hampton Inn, 6575 S. Eastern Ave, Las Vegas

Tuesday, March 17, 2009—5:30 PM

Program: Challenges for Subcontract Firms in a Turbulent Construction Economy

Speaker: James Flaherty, Attorney

In-House Talk: Dan Sackett, CPE – "The Ten Commandments of a Change Order"

Dinner: The Butcher Shop Steakhouse

Location: 5255 Kearny Villa Rd, San Diego

James and Doug Flaherty's presentation at our March meeting about the Challenges for Subcontracting Firms in a Turbulent Construction Economy was very interesting and informative. James shared a number of ideas to help contractors and subcontractors cope with the significant economic and construction downturn. Dan Sackett, CPE, of California Comfort Systems, provided valuable information about a diligent, organized and persistent approach to managing a project in his talk about the Ten Commandments of a Change Order.

Tuesday, March 24, 2009—5:30 PM

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego

Friday, March 27, 2009

ASPE San Diego Chapter Seminar: The Future of Estimating

Location: AGC Training Facility, 6212 Ferris Sq, San Diego



Attendees at the ASPE San Diego Chapter Seminar

The seminar was held at the AGC Training Facility here in San Diego, starting with check-in and breakfast 7:30 AM. The seminar title of **The Future of Cost Estimating** covered subjects such as BIM (Building Information Modeling), Preconstruction Estimating, CSI Migration from MasterFormat 95 to 2004, Web meetings, On-Screen Takeoff and many other current topics affecting estimating, to include live demonstrations on the latest technology tools related to estimating.

April 2009

Friday, April 17, 2009

ASPE Annual Golf Tournament

Location: Riverwalk Golf Club
1150 Fashion Valley Rd, San Diego

Tuesday, April 21, 2009—5:30 PM

Program: Site Tour of new Sony Electronics Corporate Headquarters Building in Rancho Bernardo

In-House Talk: Larry Hendrick, CPE, Barnhart, Inc., a Heery International Company

This site visit involved a tour of Sony Electronics' new \$170 million office tower in Rancho Bernardo. The 11-story, 454,423 square foot steel and glass building includes an office tower and underground parking area. The tour included the 700-seat Auditorium, a top-floor employee Cafeteria, and an Activity Center and Fitness Center on the upper level of the parking structure.

Tuesday, April 28, 2009—5:30 PM

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego

May 2009

Tuesday, May 19, 2009—5:30 PM

Program: Discussion on Ethics: Corporate Ethics vs. Personal Ethics

Speaker: John W. Heusner, CPE

In-House Talk: John W. Heusner, CPE, Cumming LLC

Dinner: The Butcher Shop Steakhouse

Location: 5255 Kearny Villa Rd, San Diego



May meeting discussion on ethical issues related to cost estimating

John Wayne Heusner, CPE, with Cumming LLC, led the chapter discussion on ethics in the workplace at the May dinner meeting. His presentation outlined current trends in the administration of corporate ethical behavior and its impact on the company and its employees. John also reviewed ASPE's own "Code of Ethics" and those canons pertinent to this subject. This topic proved to be extremely relevant in today's economic climate when outside forces such as the potential loss of your job or the survival of your company create extraordinary influence on ethical behavior.

Tuesday-Thursday, May 19-21, 2009

Joint AGC/ASPE Estimating Academy

Location: Harrah's Las Vegas Resort
3475 Las Vegas Blvd South, Las Vegas

Tuesday, May 26, 2009—5:30 PM

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego

June 2009

Tuesday, June 16, 2009—5:30 PM

ASPE San Diego General Membership Meeting

Program: Storm Water Prevention Best Management Practices

Speaker: Mike Alberson, Project Manager, GeoSphere Consultants

Dinner: The Butcher Shop Steakhouse

Location: 5255 Kearny Villa Rd, San Diego

Tuesday, June 23, 2009—5:30 PM

ASPE San Diego Board of Directors' Meeting

Location: California Comfort Systems' offices, 9750 Distribution Ave, San Diego